

# APC by Schneider Electric Solutions for Education



# GROWTH

## Challenge

The **proliferation of mobile devices** in K-12 schools and on college campuses has caused **big stress on existing out-dated wireless infrastructure**. In an age where **network speed is paramount** to efficient, productive operations and learning environments **schools and campuses must be ready to meet these connectivity demands**.

## Solution

APC by Schneider Electric is the **market leader** in single phase UPS and Racks/Enclosures, and has a **rich history of pioneering** the power protection industry and providing **legendary reliability**. Many products are Energy Star rated and RoHS compliant.

Protect your upgrades with APC by Schneider Electric for physical infrastructure solutions that are **Trusted & Innovative**.

## Products to Consider

- Smart-UPS™, Smart-UPS On-Line
- NetShelter Racks/Enclosures
- Rack Mount PDUs



E-Rate eligible products from the brand you have trusted for over 30 years.

Life Is On

**APC**  
by Schneider Electric

# Solutions for Education

APC by Schneider Electric



## Application segments

- Data Centers
- Server Rooms
- Wiring Closets
- Classrooms.

## Questions to ask when your customer when upgrading their wireless infrastructure

- Do you have a UPS? If so, how old is the UPS?
- When was the last time you replaced the battery in your UPS?

## Recommendations

- Always purchase a protection plan with your new UPS
- Replace your batteries within 3-5 years of your UPS purchase
- Consider replacing your UPS if it is 5+ years old – especially if you don't yet have an efficient UPS with green technology and other advanced features!

## Product Family Details

Smart-UPS™	Smart-UPS™ are trusted by millions of IT professionals throughout the world to protect equipment and critical data from costly interruptions by supplying efficient, reliable, network-grade power.
	Smart-UPS On-Line provide high density, true double-conversion on-line power protection for servers and voice/data networks.
NetShelter Racks & Enclosures	APC by Schneider Electric offers open and enclosed racks for a variety of environments including data centers, server rooms, network closets, offices, and specialty applications.
Rack Mount PDUs	APC by Schneider Electric Rack Mount PDUs provide server level power availability with a variety of power metering and control options as well as environmental monitoring capability.

## Learn More about our Products!

- APC Website
  - Visit <http://www.apc.com/shop/us/en/categories/> to browse all products
- Product Selectors
  - Visit <http://www.apc.com/site/Yourbusiness/index.cfm/resellerspartner/product-selectors/>
- Efficiency Standards
  - Visit <http://ow.ly/ZNXTJ> to see Energy Star rated UPS from APC by Schneider Electric
  - Visit <http://www.apc.com/company/us/en/sustainability/green-premium/> to learn about Green Premium

## How to Buy

- APC Website
  - Visit <http://www.apc.com/shop/us/en/categories/>
- Trade-UPS
  - Visit <http://www.apc.com/shop/tradeups/us/en/tradeups/overview.jsp> to trade in an old UPS and receive a discount on a new one!
- Locate a Partner
  - Visit <http://www.apc.com/tools/locator/>