



## Schneider Electric Solutions for Education



K-12 and higher education institutions face many challenges when it comes to IT infrastructure:



Tight  
budgets



Limited  
IT staff



Multiple schools, buildings,  
and locations



Lots of connected  
devices



Online  
learning

## Schneider Electric has the solution

With APC UPS devices, schools don't have to worry about power outages taking down their networks. APC back-up power keeps them running—and keeps students learning.

Schneider Electric provides end-to-end IT physical infrastructure solutions, including:



Power



Racks &  
rack-mount PDUs



Physical  
security devices



All-in-one  
micro data centers



Monitoring  
services



Many products are  
Energy Star rated  
and RoHS compliant.



Life Is On

**Schneider**  
Electric

# Schneider Electric Solutions for Education

## Questions to ask your customer when upgrading their wireless infrastructure

- Do you have a UPS? How old is it?
- When was the last time you replaced the battery?
- Is your network ready for a 1:1 device/student ratio when schools reopen in September?
- How do you monitor your power infrastructure across all your locations?

## Recommendations

- Always purchase a protection plan with your new UPS
- Consider replacing old and outdated UPS devices with lithium-ion versions that give you 8-10 years of battery life and other advanced features
- Contact APC to have one of our Power Experts evaluate your school's power plan

### Selected Products and Solutions

#### Smart-UPS™

Smart-UPS are trusted by millions of IT professionals throughout the world to protect equipment and critical data from costly interruptions by supplying efficient, reliable, network-grade power.

Smart-UPS On-Line provide high density, true double-conversion on-line power protection for servers and voice/data networks.

#### NetShelter Racks & Enclosures

APC offers open and enclosed racks for a variety of environments including data centers, server rooms, network closets, classrooms, offices, and specialty applications.

#### Rack Mount PDUs

APC Rack Mount PDUs provide server level power availability with a variety of power metering and control options as well as environmental monitoring capability.

#### EcoStruxure IT

With EcoStruxure IT Expert, your customers (and you) can gain 24/7 visibility into the health of their critical physical infrastructure. See everything on one screen.

#### Monitoring and Dispatch

Monitor their infrastructure for them, and dispatch professionals to fix issues when necessary, all through Schneider Electric.

#### UPSaaS

Make back-up power management even easier. Combine the hardware and Monitoring and Dispatch services so your customers get one simple monthly bill.



#### Learn More about our Products!

- » [APC Product Website](#)
- » [Product Selectors](#)
- » Efficiency Standards: [Energy Star](#) | [Green Premium](#)



#### How to Buy

- » [APC Product Website](#)
- » [Trade-UPS](#)
- » [Locate a Partner](#)

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