



# Education Is Always Essential



## UPS as a Service

K-12 schools and districts face many challenges when it comes to IT infrastructure:



Tight budgets



Limited IT staff to handle issues



Distributed locations (multiple schools and offices)



Storms that can take out networks



New technology demands

With many students now learning online, schools can't risk being offline or unavailable. Your K-12 customers need to be reliable, accessible, connectable, and adaptable.

With **UPS-as-a-Service**, your customers enjoy a predictable monthly payment and hassle-free, always-up-to-date UPS systems through:



Cloud-based remote monitoring to minimize disruptions



Proactive shipping of replacement parts and batteries



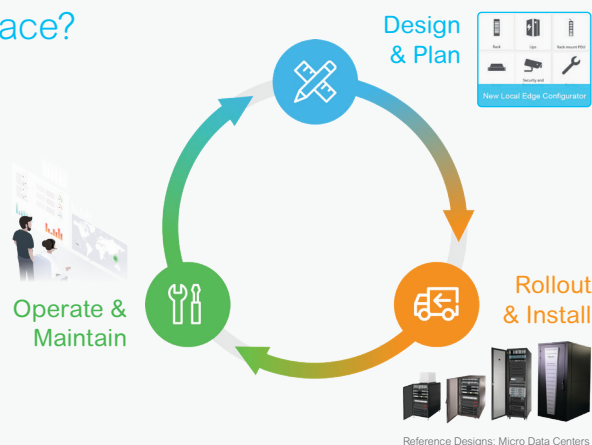
Next business day, on-site technician to fix issues



## Need to increase capacity? Modernize gear? Save space?

APC provides end-to-end IT physical infrastructure solutions:

- Racks
- Power
- Power distribution
- Airflow management
- Physical security
- Remote monitoring
- All-in-one micro data centers to fit small spaces



[apc.com/education](https://apc.com/education)

Life Is On

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# APC's K-12 Server Room Makeover Contest

Enter for a chance to win \$25,000 of IT gear

Does your K-12 customer's server room need a makeover? Or maybe their IT equipment is stored in a classroom, kitchen, or teacher's lounge and could use some upgrades?

Snap a picture or video and you could win money for new IT gear for your K-12 customer. The winner will get to choose [IT equipment for their school](#). Think space-saving micro data centers, power protection, routers, servers, Chromebooks, tablets—whatever your K-12 customer needs.

## Instructions:

### Step 1: Submit

Take a pic or video of your K-12 customer's messy server room, tangled wiring closet, or old tech that needs an upgrade. Upload it to [k12makeover.apc.com](https://k12makeover.apc.com) and fill out the form.

Enter at [k12makeover.apc.com](https://k12makeover.apc.com)

### Step 2: Share

Share your pic or video with **#APCk12Makeover21** on Twitter or Facebook.

For each entry **you** will receive **A \$25 PRE-PAID VISA** (up to 10 entries per person). If your customer wins the \$25,000 grand prize **YOU WILL ALSO RECEIVE \$1,000\***.

Don't forget to take advantage of our **discount programs** while you're hunting for K-12 server rooms, such as K-12 exclusive, instant and stackable discounts. For more information, contact your preferred IT distributor.

 **#APCk12Makeover21**

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