



Opportunity Registration Program: Select

APC by Schneider Electric Opportunity Registration Program is designed to provide financial incentives for partners that proactively identify, develop, and close new business opportunities in strategic IT growth areas.

Project Revenue Threshold \$10,000  10% Eligible Discount

Revenue Minimum Project Discounts			
Discount Requirements	Revenue Minimum	Discount	Stackable Discounts
Back-UPS, Surge, AV	\$10,000	10%	GEM 3% (HBN+ SKUs only)
Smart-UPS			
Symmetra LX, RM			
Containment			
Security & Environmental Monitoring			
Racks & Rack PDU			
Uniflair InRack Cooling			
Smart-UPS VT			
Symmetra 3PH UPS			
Software			
Data Center ISX			
Galaxy UPS			Not Applicable

3+ Eligible Categories  15% Eligible Discount

Edge IT Discounts		Designs must be approved in the Local Edge Configurator	
Discount Requirements	Revenue Minimum	Discount	Stackable Discounts
3 Product Categories (HBN+)	No Revenue Minimum	15%	Not Applicable
Micro Data Center Solution or Reference Architecture		17%	

- HBN+ Product Categories:**
- Single Phase Network UPS (Smart-UPS, Single Phase Symmetra)
 - Racks & Enclosures
 - Rack-Mount PDUs (including ATS & Rack-Mount Bypass)
 - Network Management Cards
 - Security & Environmental Monitoring (NetBotz)
 - Services & Software (UPS 3-Year Extended Warranty Services, DCIM Software, EcoStruxure IT, Monitoring & Dispatch)
 - Uniflair InRack Cooling