

# Do you sell switches or routers?

Attach a networking UPS and start saving now with APC's Attach Incentive Program (AIP)!



Get an upfront **5% discount** on APC Smart-UPS when you attach to your next switch/router (any brand) sale.\*



## Certainty and reliability

APC Smart-UPS provides secure power protection to your customers' critical IT equipment, making it an ideal add-on.

With Smart-UPS, you also help your customers:

- Comply with federal government purchasing contracts and GSA schedules with TAA-compliant gear
- Protect their UPS investments when migrating from a tower to rackmount environment.

## APC SmartConnect:

- Free secure remote monitoring that comes standard on most Smart-UPS
- Proactive actionable alerts and lifecycle recommendations
- APC support – automatically sends you qualified leads and generates recurring revenue

## Lithium-ion batteries:

- 2X times the battery life for up to 50% lower TCO
- Excellent battery performance at higher ambient temperatures up to 40°C/104°F

Network Product Switches	Manufacturer Part Number	Power Draw	Recommended Standard UPS Models	Runtime Estimate	Recommended Extended Run UPS Models	Runtime Estimate	Recommended Lithium-Ion UPS Models	Runtime Estimate
Cisco Catalyst 9200 Modular Uplink Switch 48 ports; managed; POE; rack-mountable	C9200-48P-E	1000W	SMT2200RM2UC, SMT2200C	18 min	SMX1500RM2U, SMX1500RM2UNC	8+ min	SMTL1500RM3UC	8 min
Cisco Catalyst 9200 Fixed Uplink Switch 24 ports; managed; data; rack-mountable	C9200L-24T-4G-E	125W	SMT750RM2UC, SMT750C	39 min	SMX750, SMX750-NMC	110+ min	SMTL750RM2UC	31 min
Cisco Catalyst 9200 Fixed Uplink Switch 24 ports; managed; mGig; POE; rack-mountable	C9200L-24PXG-2Y-E	600W	SMT1000RM2UC, SMT1000C	7 min	SMX1000	13+ min	SMTL1000RM2UC	10 min
Cisco Catalyst 9300 Modular Uplink Switch 48 ports; managed; data; rack-mountable	C9300-48T-E	350W	SMT750RM2UC, SMT750C	9 min	SMX750, SMX750-NMC	31+ min	SMTL750RM2UC	12 min
Cisco Catalyst 9300 Fixed Uplink Switch 48 ports; managed; POE; rack-mountable	C9300L-48P-4X-E	715W	SMT1500RM2UC, SMT1500C	12 min	SMX1500RM2U, SMX1500RM2UNC	14+ min	SMTL1500RM3UC	12 min

### Limitations & Eligibility

Upfront discount through IT distribution limitations:  
\*5% discount is available on Smart-UPS orders up to \$15,000.  
For orders \$15,000 and larger, please refer to the Opportunity Registration Program.

Eligibility: United States and Canada only.

## Contact Us:

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