Here is our list of our helpful Dell EMC Data Protection Sales assets with Quick Links for easy access (updated 12/19/17)

**Avamar**

- Dell Avamar with Data Domain Cloud Tier – Narrated demo – Avamar & Data Domain
- vRO Data Protection Click-Through Demo – Click Through Demo - Avamar
- Dell EMC OpenStack Data Protection – Video - Avamar
- Dell EMC Data Protection Wins — EMC vs. Veritas Benchmark Testing – Lightboard Video – Avamar with Data Domain
- Dell EMC Avamar for Vmware Data Protection – Animated Video - Avamar
- Dell EMC Avamar Plug-in for vRealize Automation rev2 – Narrated Demo – Avamar
- Dell EMC Avamar Automated Proxy Deployment and Management for Virtual Environments – Narrated Demo – Avamar
- Dell EMC Avamar Plug-in for vRealize Automation – Narrated Demo – Avamar
- Dell EMC Avamar Virtual Edition for Microsoft Azure – Narrated Demo – Avamar
- Dell EMC Data Protection for vCloud Automation Center – Narrated Demo – Avamar
- Protecting Remote Offices with Dell EMC Avamar and Data Domain Boost – Video w/slides – Avamar & Data Domain
- Providing Data Protection as a Service with Dell EMC Avamar for vCloud Director – Video w/slides – Avamar
- Enabling Backup-as-a-Service with Dell EMC Avamar Plug-In for vCloud Director – Narrated Demo – Avamar
- Centralized Protection for Windows Azure Private Cloud VMs – Dell EMC Avamar – Narrated Demo – Avamar

**Data Domain**

- Disaster Recovery to the Public Cloud with Dell EMC Data Protection – Lightboard Video – Data Domain
- Data Domain Cloud Tier for Long Term Retention of TSM VTL data – Narrated Demo – Data Domain
- Protect MongoDB in AWS with DD VE & BoostFS – Narrated Demo – Data Domain
- Data Domain Management Center Overview (DD MC) – Narrated Demo – Data Domain
- Data Domain Virtual Edition in the Cloud – Lightboard Video - Data Domain
- Oracle Optimized Deduplication Deep Dive – Recorded Webinar – Data Domain
- Dell EMC Data Protection: Better Together – Lightboard video – Data Domain and DPS
- The Value of Dell EMC Data Domain Operating System (DD OS) – Lightboard video – Data Domain
- Dell EMC Data Domain Boost for Enterprise Applications – Lightboard Video – Data Domain
- Deduplication with Data Domain – Lightboard Video – Data Domain
- Data Domain Boost Overview – Lightboard Video – Data Domain
- A new generation of Flash Enabled Dell EMC Data Domain systems – Lightboard Video – Data Domain
- Dell EMC Data Domain Replicator – Lightboard Video – Data Domain
- Dell EMC Flash Enabled Data Domain Systems – Lightboard Video – Data Domain
**Data Protection**

- **Geekpit DD Cloud Tier** – Narrated Demo – Data Domain
- **EMC Data Domain Cloud Tier** – Narrated Demo – Data Domain
- **Dell EMC Data Domain Cloud Tier** – Lightboard Video – Data Domain
- **Deploy & Configure Dell EMC Data Domain Virtual Edition with VDP** – Narrated Demo – Data Domain
- **Data Domain Virtual Edition for ROBO Environments** – Narrated Demo – Data Domain
- **High Availability with Data Domain Overview** – Lightboard Video – Data
- **Why you Should be Looking at EMC Data Domain Virtual Edition** – ESG Analyst Video – Data Domain
- **Data Domain Virtual Edition Overview** – Lightboard Video – Data Domain
- **Data Domain Secure multi-tenancy** – Narrated Demo – Data Domain
- **Data Domain Physical capacity measurement** – Narrated Demo – Data Domain
- **Data Domain Data Invulnerability Architecture** – Lightboard Video – Data Domain
- **Deduplication with Data Domain** – Lightboard Video – Data Domain
- **Secure Multi-Tenancy with Data Domain** – Lightboard Video – Data Domain
- **Back to Basics: Dell EMC Data Domain Systems overview** – Video w/slides – Data Domain
- **Whiteboard Video: Protection Storage: Open, Intelligent, Cloud Ready** – Video w/slides – Data Domain
- **Data Domain Boost for Microsoft SQL Server 2012 Demo** – Narrated Demo – Data Domain
- **Why Data Domain** – Whiteboard Video – Data Domain

**CloudBoost**

- **CloudBoost 2.0 Technical Demo** – Narrated Demo - CloudBoost
- **CloudBoost 2.0 Customer Demo** – Narrated Demo – CloudBoost
- **CloudBoost Overview** – Lightboard Video - CloudBoost

**DLm**

- **Why DLm** – Whiteboard Video – DLm

**Data Protection Advisor**

- **Providing Insight & Visibility Across the Dell EMC Data Protection Continuum** – Narrated Demo – DPA 6.2 SP2
- **Protecting Oracle Databases with Dell EMC ProtectPoint and Data Protection Advisor** – Narrated Demo - DPA

**Data Protection (General)**

- **Virtual Machine Restore using Instant Access Demo Video** – Narrated Demo – VMware
- **Change Block Tracking VM Restore Demo Video** – Narrated Demo – VMware
- **Dell EMC Data Protection Extension for vRA Demo Video** – Narrated Demo – VMware
- **Protect Your Data Across the Dell EMC Cloud Continuum** – Video – Cloud Data Protection

**Data Protection for VxRAIL**

- **Optimize Data Protection for Dell EMC VxRail Appliance** – Lightboard Video
DPAS

Dell EMC Data Protection for the Public Cloud – Lightboard video - DPS
Transformational Data Protection for VMs – Lightboard video - DPS
Dell EMC Data Protection for VMware Overview – Video – Data Protection
DD VE & AVE Data Protection in Azure – Narrated Demo – Data Domain and Avamar
DD VE & NetWorker Data Protection in AWS – Narrated Demo – Data Domain and NetWorker
Dell EMC Data Protection: Better Together – Lightboard video – Data Domain and DPS
Dell EMC Data Protection Suite Enterprise Edition – Lightboard video - DPS
Why Dell EMC Data Protection Suite for VMware – Lightboard Video - DPS
Dell EMC Cloud Data Protection Strategy – Lightboard Video
Native In-Cloud Data Protection – Lightboard Video
Optimize Data Protection for Dell EMC VxRail Appliance – Lightboard Video – Data Protection Suite
Data Protection Suite for VMware – Narrated Demo – Data Protection Suite
VCE Data Protection Appliance – Lightboard Video – VCE Data Protection Appliance
Cloud Native Data Protection enabled by Dell EMC DPS – Narrated demo – NetWorker & CloudBoost with AWS
Dell EMC Data Protection Suite Family Overview – Lightboard Video – DP Suite
Superior File System Protection Options - Fast, Efficient Protection With Dell EMC Data Protection Suite – Lightboard Video – DP Suite
Data Protection Suite for Applications – Lightboard Video – DP Suite for Applications
Why Dell EMC Data Protection Suite for VMware? – Lightboard Video – DP Suite for VMware
The Difference Between Backup and Archive – Video w/slides – DPAS

DP Search

DP Search 1.1 – Narrated Demo – DP Search
Fast Index and Search for Backup with Data Protection Search – Narrated Demo – DP Search

eCDM (Enterprise Copy Data Management)
eCDM with ProtectPoint – Demo video – eCDM
eCDM with VMs – Demo Video – eCDM
eCDM with DDBEA v4.5 for SQL – Demo Video – eCDM
Dell EMC Enterprise Copy Data Management – Lightboard Video - eCDM
Managing Copies with Enterprise Copy Data Management – Narrated Demo - eCDM
Dell EMC Enterprise Copy Data Management: Ensuring Protection Compliance – Lightboard Video - eCDM
Dell EMC Enterprise Copy Data Management – Lightboard video - eCDM

Integrated Data Protection Appliance (IDPA)
Dell EMC Integrated Data Protection Appliance Technical Overview – Video – IDPA
Dell EMC Integrated Data Protection Appliance – Lightboard Video – IDPA
Dell EMC Integrated Data Protection Appliance – Video overview – IDPA
Isolated Recovery Solutions
How to Survive a Destructive Cyber-Attack – Lightboard Video – Isolated Recovery Solutions

NetWorker
Protecting VMware environments with NetWorker’s vProxy Appliance - Narrated Demo - NetWorker
NetWorker 9.1 with Data Domain Cloud Tier – Narrated Demo – NetWorker & Data Domain
NetWorker 9 ProtectPoint Integration – Narrated Demo - NetWorker
NetWorker 9.0 Automated Policy Management with EMC NetWorker – Narrated Demo - NetWorker
NetWorker Block Based Backup for File Systems – Lightboard Video - NetWorker
Dell EMC NetWorker 9 with EMC ProtectPoint – Narrated Demo – NetWorker
Automated Policy Management with EMC NetWorker 9 – Narrated Demo – NetWorker
NetWorker with CloudBoost Demo Video – Narrated Demo – NetWorker
NetWorker with CloudBoost TECHNICAL Demo – Narrated Demo – NetWorker

ProtectPoint
Dell EMC Protecting Oracle Databases With Dell EMC for XtremIO – ESG Lab Video - ProtectPoint
Dell EMC ProtectPoint for SQL and Exchange – Lightboard Video - ProtectPoint
Dell EMC Protect Point for VMAX All Flash – Video w/slides - ProtectPoint
Dell EMC ProtectPoint for XtremIO - SAP Backup – Narrated Demo - ProtectPoint
Dell EMC ProtectPoint for XtremIO - DB2 Backup – Narrated Demo - ProtectPoint
Dell EMC ProtectPoint for Oracle w/ XtremIO – Narrated Demo - ProtectPoint
Dell EMC ProtectPoint for XtremIO - Lightboard Demo
Protecting Oracle Databases with Dell EMC ProtectPoint and Data Protection Advisor – Narrated Demo – ProtectPoint
Dell EMC ProtectPoint Lightboard Overview – Lightboard Video – ProtectPoint
Dell EMC ProtectPoint for Oracle – Narrated Demo – ProtectPoint

RecoverPoint
RecoverPoint for VMs 5.1.1 Deployment Demo – Demo Video with Text captions – RecoverPoint
RecoverPoint for Virtual Machines Overview – Lightboard Video - RecoverPoint
Why Dell EMC RecoverPoint? – Video w/slides – RecoverPoint
RecoverPoint and RecoverPoint for VMs – What is the difference between the two? – Video w/slides – RecoverPoint
Why Dell EMC RecoverPoint for Virtual Machines? – Video w/slides – RecoverPoint

SourceOne
Dell EMC SourceOne Supervisor 7.2 SP1 Overview – Video - SourceOne
Dell EMC SourceOne for Email Management Overview (1 of 2) – Narrated Videoscribe - SourceOne
Dell EMC SourceOne for Email Management Overview (2 of 2) – Narrated Videoscribe - SourceOne
Dell EMC SourceOne Discovery Manager – Narrated Videoscribe - SourceOne
Dell EMC SourceOne for Microsoft SharePoint Overview – Narrated Videoscribe - SourceOne
Dell EMC SourceOne for File Management Overview – Narrated Videoscribe - SourceOne
Dell EMC SourceOne for SharePoint – Narrated Demo – SourceOne
Dell EMC SourceOne Discovery Manager – Narrated Demo – SourceOne
Dell EMC SourceOne Email Management – Narrated Demo – SourceOne
Dell EMC SourceOne File Archiving – Narrated Demo – SourceOne

Spanning
Spanning Backup for O365 (w/ OneDrive) – Narrated Demo - Spanning
Spanning Backup for Office 365, Why Exchange Litigation Hold Doesn’t Cut It – Narrated Demo - Spanning
Spanning Backup for Office 365 Calendar and Email – Narrated Demo - Spanning

VPLEX
Non Disruptive Cross VMware vCenter Migration with Dell EMC VPLEX – Narrated Demo - VPLEX
Eliminating planned and unplanned downtime for XtremIO with Dell EMC VPLEX – Lightboard Video - VPLEX
Dell EMC VPLEX: Data Mobility for Agile IT infrastructure – Lightboard Video – VPLEX
Dell EMC VPLEX for continuous availability of mission critical applications – Lightboard Video - VPLEX
Why Dell EMC VPLEX MetroPoint – Video w/slides – VPLEX
Dell EMC ViPR Controller +EMC VPLEX: Storage Upgrades and Data Migration Made Easy – Video w/slides – VPLEX
Why Dell EMC VPLEX for XtremIO – Video w/slides – VPLEX
Why Dell EMC VPLEX for Cluster Based Applications VMware and Oracle RAC – Video w/slides – VPLEX

Avamar
Protecting VMware Environments with Dell EMC DPS – Detailed Review – White Paper – Avamar/DPS
Dell EMC Data Protection for VMware – Winning In the Real World - Competitive Comparison Vs NetBackup - Avamar
Dell EMC Avamar Integration with Data Domain Systems – A Detailed Review - Avamar

CloudBoost
Backup to the Cloud with Dell EMC DPS & CloudBoost – Best Practices - CloudBoost
Dell EMC Data Protection Solutions for Public Cloud Environments - A Technology Preview – CloudBoost
Long Term Retention to the Cloud with Dell EMC Cloudboost, TCO and the Cloud – CloudBoost
Data Domain

ESG – The Economic Value of Data Domain – Data Domain
Data Domain & NFSv4 Solution Brief – Data Domain
Data Domain with RMAN Using Encryption for Oracle Databases – Data Domain
DD Boost Everywhere (BoostFS) DD Boost File System Plug-in Integration Guide - White Paper (EMC Community link) Data Domain
Data Domain Virtual Edition v 3.0 on Dell PowerEdge servers – Data Domain
Data Domain Physical Capacity Measurement - Solution Brief – Data Domain
Data Domain SMT Integrating Replication as a Service (RaaS) - Solution Brief – Data Domain
Data Domain Boost and Dynamic Interface Groups - Solution Brief – Data Domain
DD Boost for SAP with Oracle - Technical Review – Data Domain
DD Boost for DB2 – Technical Review – Data Domain
DD Boost for Oracle Recovery Manager (RMAN) – A Technical Review – Data Domain
Integrating Symantec NetBackup with Data Domain Secure Multi-Tenancy – Data Domain
Data Domain Data Invulnerability Architecture – A Detailed Review – Data Domain
Data Domain Replicator – A Detailed Review – Data Domain
Data Domain Extended Retention – A Detailed Review – Data Domain
Data Domain SISL Scaling Architecture – A Detailed Review – Data Domain
Data Domain Encryption – A Detailed Review – Data Domain
Data Domain Retention Lock – A Detailed Review – Data Domain

Data Lake Protection

Data Lake Protection – A Technical Review – Data Lake

Data Protection Advisor

Dell EMC Data Protection Advisor Deployment Architecture Guide (Support Site) - White Paper - DPA
Enabling Cost Control & Op Efficiency with Dell EMC DPA – Applied Technology – DPA

Data Protection for VxRAIL

Dell EMC Data Protection for VxRAIL – DP4VM + DD VE for VxRAIL

Data Protection

ESG -The Economic Value of In-Cloud Data Protection with DELL EMC Data Protection Software - DPS
Dell EMC Data Protection Architecture for VMware – DPS
Dell EMC for NAS Backup & Recovery using NDMP - DPS
Backup & Recovery for SAP w Oracle leveraging Dell EMC DPS – A Detailed Review – DPS

eCDM

eCDM with ProtectPoint Best Practices - (On Support site) – eCDM
NetWorker
NetWorker Performance & Scalability w Oracle's SPARC®T5-2 Server Architecture – Performance Report and Best Practices Planning - NetWorker
Integrating NetWorker with Data Domain Secure Multi-Tenancy - NetWorker
NetWorker Snapshot Management - NetWorker
Dell EMC NetWorker and Oracle Backup & Recovery - NetWorker

ProtectPoint
Protecting Oracle Databases with Dell EMC for XtremIO – ESG Validation Whitepaper – ProtectPoint
Backup and restore IBM DB2 environments with Dell EMC DB2 database agent – ProtectPoint
Dell EMC ProtectPoint – A Detailed Review - ProtectPoint

Data Domain
Why Data Domain – Business Value paper – Data Domain
Why DD Boost – Business Value paper – Data Domain
Why DD Boost for Oracle – Business Value paper – Data Domain
Why DD Secure Multi-Tenancy – Business Value paper – Data Domain
Top Reasons Why Data Domain – Business Value Handout – Data Domain
Top Reasons Why Data Domain Consolidation – Handout – Data Domain
Top Reasons Why Data Domain for Archive – Handout – Data Domain
Top Reasons Why Data Domain for IBMi – Handout – Data Domain

SourceOne
Why SourceOne – Business Value paper - SourceOne
Top Reasons Why SourceOne – Handout - SourceOne
Top Reasons Why SourceOne for Exchange – Handout - SourceOne

DLm
Why DLm – Business Value paper - DLm
Top Reasons Why DLm – Handout – DLm
For those with existing vLab accounts, these demos are available for reservation via your Library. If you do not have a vLab account please register at [https://portal.demoemc.com](https://portal.demoemc.com).

**Avamar**
- Avamar 7.4 LTR Leveraging Data Domain Cloud Tier – vLAB
- Dell EMC vRealize Data Protection Extension Leveraging Avamar – vLAB
- Avamar 7.2 VM Recovery and Instant Access – Avamar 7.2 vLAB
- Avamar 7.2 Hyper-V Data Protection – Avamar 7.2 vLAB
- Avamar 7.2 for SharePoint 2013 with SQL 2012 – Avamar 7.2 vLAB
- Dell EMC Data Protection in a VDC: EMC Avamar for vRealize – Avamar 7.1 vLAB
- Avamar 7.1 for SharePoint 2013 and SQL 2012 AAG – Avamar 7.1 vLAB
- Avamar SharePoint 2013 w SQL 2012 AG – Avamar vLAB
- Avamar 7.1 VM Recovery and Instant Access – Avamar 7.1 vLAB
- Avamar 7.1 Exchange DAG Backup and Recovery – Avamar 7.1 vLAB
- Choose Your Own Database Backup and Recovery Adventure – Avamar 7.1 vLAB
- Backup and Recovery for vRealize – Avamar 7.1 vLAB
- Avamar 7.0 Recovery and Instant Access – Avamar 7.0 vLAB
- Avamar 7.0 Oracle RMAN Backup and Recovery – Avamar 7.0 vLAB
- Dell EMC Data Protection for the Software Defined Data Center: Avamar for vRealize – Avamar & VRA2.0 vLAB

**Data Domain**
- Data Domain Cloud Disaster Recovery – vLAB
- Protecting Your Data With Dell EMC Data Domain Operating System 6.0 – vLAB
- Software-defined data protection with DD VE and Avamar – Data Domain - vLAB
- Data Domain RMAN Direct with DD Boost – Data Domain vLAB
- Data Domain Boost for Enterprise Applications MS SQL – DDBEA vLAB
- Data Domain Boost for SAP HANA – DDB for SAP HANA vLAB

**DPA**
- DPA with RMAN, SAT HANA, and SQL Server using DDBEA – DPA vLAB
- DPA 6.2 Data Protection Advisor – DPA 6.2 vLAB
**DP Search**
Data Protection Search – DP Search 2.0 vLAB

**Enterprise Copy Data Management**
Modern Copy Data Management with VMAX3 and Data Domain - eCDM – vLAB

**NetWorker**
NetWorker vProxy Appliance – Data Protection for Vmware - vLAB
LTR to the cloud with NetWorker – NetWorker 9 & Data Domain Cloud Tier – vLAB
Blazing Backup to the Cloud with NetWorker and CloudBoost – NetWorker 9.0 - vLAB
NetWorker 9.0 with SharePoint and SQL Server Availability Groups – NetWorker 9.0 vLAB
NetWorker 9.0 with Hyper-V leveraging Block Based Backup (BBB) – NetWorker 9.0 vLAB
NetWorker 8.2 VMware + Clone Controlled Replication – NetWorker 8.2 vLAB
Data Domain and Dell EMC NetWorker 8.2 for Database Applications – NetWorker 8.2 vLAB
Backup to the Cloud: Dell EMC NetWorker, CloudBoost, DP Search – NetWorker 8.2 vLAB
NetWorker 8.2 VMware with SharePoint and SQL – NetWorker 8.2 vLAB
NetWorker 8.2 VMware plus Clone Controlled Replication – NetWorker 8.2 vLAB
NetWorker 8.2 with Exchange DAG – NetWorker 8.2 vLAB
Data Protection Lifecycle for NAS: From Snapshots to Backup – NetWorker 8.2 vLAB
NetWorker with Data Domain – NetWorker 8.1 vLAB
NetWorker 8.1 for SharePoint 2013 and SQL 2012 AOAG – NetWorker 8.1 vLAB
NetWorker 8.1 for Oracle RMAN Backup and Recovery – NetWorker 8.1 vLAB
NetWorker 8.1 Protection for VMware – NetWorker 8.1 vLAB
Dell EMC NetWorker and RecoverPoint the Data Protection Continuum – RecoverPoint 4.1 vLAB
Long Term Retention to the Cloud – NetWorker and CloudBoost vLAB

**ProtectPoint**
Introduction to ProtectPoint with Oracle Recovery Manager (RMAN) on the VMAX3 – ProtectPoint 1.2 vLAB

**RecoverPoint**
Software Defined VM Protection with RecoverPoint for VMs 5.0.1 – vLAB
Data Protection for XtremIO 4.0 with RecoverPoint 4.1.2 – RecoverPoint 4.1 vLAB

**SourceOne**
SourceOne Archiving and eDiscovery – SourceOne 7.1.2 vLAB
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Avamar Customer Profiles on EMC.com
DPA (Data Protection Advisor) Customer Profiles on EMC.com
Data Domain Customer Profiles on EMC.com
RecoverPoint Customer Profiles on EMC.com
SourceOne Customer Profiles on EMC.com
DLm (Disk Library for Mainframes) Customer Profiles on EMC.com

Interactive On-Line Dell EMC compatibility guide for Avamar, Data Domain, NetWorker, & ProtectPoint
Dell EMC Data Protection Interactive web page
Dell EMC Isolated Recovery Solutions Microsite web page
Dell EMC Global Data Protection Index 2016 microsite