

# Protect Your Bids with Tripp Lite's

# POWERLOCK

## Bid Registration Program



Trust Tripp Lite's PowerLock Program to position you ahead of the competition and earn higher margins.

### BID PRICING MINIMUMS

\$2,500 for  
Power/Rack/KVM/Cooling

\$500 for Cables

*Please include customer information and details surrounding deal.*



### LOWEST REGISTRATION MINIMUM

Eligible bid opportunities start  
at just \$10K

*Please include customer information; deal must be an Insight opportunity brought to Tripp Lite.*



### FAST BID TURNAROUND

Average turnaround times:

\$1 - \$10K opportunity: 4 hours

\$10K - \$50K opportunity: 6 hours

\$50K+ opportunity: 24 hours



### The Tripp Lite PowerLock Advantage

#### Quote Protection

If you are the first to register your bid opportunity, your quote is protected

#### Flexibility & Higher Margins

Use exclusive discount pricing to make your bid more competitive and expand your margins

#### Simplicity

Bid registration is quick and easy—no long forms or complicated approval process

#### Support

Once your bid is registered, Tripp Lite's expert sales staff works with you to maximize your chances of closing the deal

#### Freight Quotes

Email [orderadmin@triplite.com](mailto:orderadmin@triplite.com) with the Tripp Lite SKUs and number of units to receive freight quotes



Contact Tech Data for more information:

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[triplite@techdata.com](mailto:triplite@techdata.com)



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