

Earn Up To \$1,250 for Each Dell EMC Server Deal



Offer your customers a powerful reason to upgrade to the latest generation of Dell EMC PowerEdge servers an WIN with Tech Data!

Servers are more important than ever to how your customers deliver IT solutions that solve business problems. Dell EMC's latest generation of PowerEdge servers include differentiated technology, intelligent automation, integrated security and a scalable business architecture that can stretch from small business to large enterprise to service provider.

Sell Servers and WIN with Tech Data:

Earn \$250 for each approved Deal Registration and an additional \$1,000 when you close the deal within the specified time frame.

Approved Deal Registration (Earn \$250):

- Deal must be registered through Tech Data Enterprise Solutions or Tech Data
- Deal registration must be approved by Dell EMC
- Applies only to approved deals registered before May 4, 2018
- Limit one Deal Registration winner per end customer

Deal Closure (Earn \$1,000):

- Deal must be booked through Tech Data Enterprise Solutions or Tech Data
- Applies only to deals booked on or before June 1, 2018

Eligible Products: 4-Socket Rack, 4-Socket Blade, & 2-Socket Blade PowerEdge configurations (M630, M630p, M830, R830, R930, FX2, FC430, FC630, FC830, VRTX, M1000e)

Looking for a Server quote? Submit requests to:

- Tech Data Commercial Team - DellEMC@techdata.com
- Tech Data Enterprise Team - <http://r20.as.techdata.com>

Questions on the Server Incentive or other Tech Data offerings?

Contact Heather Clark: Heather.Clark@techdata.com

OPT-IN »

You must opt-in to be eligible to earn any of the incentives listed above.

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