

Q2'21 Incentives



Q2 Close the Gate:

Earn up to \$3,000 for registered deals \$5k and above that close in Q1
Must include FortiGate

[Download Flyer](#)



NSE Technical Expertise:

Up to \$3,750 for earning NSE 4 and above

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Close the Gate Boosters

Advanced/Expert – 25% boost
Specialized Partners – 25% boost
Stackable, Paid to company on approved Sales claims

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Complete a CTAP:

\$250-\$350 per completed
Cyber Threat Assessment

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FortiEDR:

Earn up to \$2,000 for registered FortiEDR deals that close between May 1 and Sept 30

[Flyer + Campaign](#)



New Partner Incentive:

New Partners receive free hardware after transacting \$15k

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FortiNAC:

Additional discounts up to 15% and up to \$1,000 in FortiRewards

[Flyer + Campaign](#)

HOW TO CLAIM?



Claimed via Partner Portal



Paid on Approved Claims via XTRM direct to Partner – no extra claim needed



Claimed via Distribution