



Your Tech Data Intel Security Team

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Tech Data Value Adds

Tech Data Order Management Efficiencies

- 99% acceptance rate on all Intel Security Orders
 - Best in Channel
- Tech Data's Intel Security Team has direct access to Intel Security's Order Operations Team for PO inquiries and escalations.
 - Full XML Implementation with Intel Security
 - Quicker order processing and invoicing
- Tech Data will maintain high availability and extended hours for all sales and order operations for Intel Security's Quarter End.

TD Catalyst Program

TDCatalyst is an exciting new partner empowerment program being offered exclusively through Tech Data. The program is focused on the SMB and commercial spaces and streamlines the enablement process for new and existing Intel Security Security Alliance (MSA) Partners. The Tech Data team provides guidance and education on Intel Security solutions and available tools and resources. Highlights of the program include:

- **Business Development:** Sales and marketing tools for lead generation, system engineer access, marketing funds for joint sales campaigns
- **Training and Resources:** New-hire training, technical support, webinars, monthly newsletter with industry trends, TD Solution Center access
- **Enablement Support:** Intel Security Partner Portal Resources, Deal Registration, Renewal Support Program
- **Rewards and Profit:** Discounted pricing, deal registration, Intel Security Rewards, and quarterly promotions



McAfee is now part of Intel Security

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