

How You Make Money with WhatsUp Gold

NETWORK MONITORING SOLUTIONS



WHEN YOU HEAR...

	Progress® WhatsUp® Gold PREMIUM	Progress® WhatsUp® Gold TOTAL PLUS
Network Device & Server Monitoring	✓	✓
Automatic Discovery	✓	✓
Interactive Map	✓	✓
Availability & Performance Monitoring	✓	✓
Alerts and Notifications	✓	✓
Customizable Dashboards & Reporting	✓	✓
Wireless Network Monitoring	✓	✓
Cloud & Storage Monitoring	✓	✓
Network Traffic Analysis	Add-On	✓
Application Monitoring	Add-On	✓
Virtualization Monitoring	Add-On	✓
Configuration Management	Add-On	✓
Log Management	Add-On	Add-On
Scalability Pollers	Add-On	✓
Failover	Add-On	Add-On
Support	1st Year Included	1st Year Included
Licensing	Device-based	Point-based



Partner Accelerator Site: progress.com/partners/accelerator-kit

WUG Competitors: Solarwinds, PRTG, ManageEngine

CONTACT YOUR DEDICATED PAM

CDW/Insight/SHI – Sandy Conboy
 East – Chris Knepp
 West – Sandra Clifford
 South – Candice Swanson

Channel@progress.com
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DEAL REG IT!

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 Register the deal through your partner portal or contact us at channel@progress.com

QUALIFYING QUESTIONS TO ASK

- Do you have a map that shows how your devices are connected on the network?
- Can you always find and fix problems before they impact your end users?
- Do you have to use multiple applications to get the visibility to everything you need?

How You Make Money with MOVEit

FILE TRANSFER SOLUTIONS



WHEN YOU HEAR...

- Compliance (HIPAA, PCI, GDPR, PII)
- End-to-end encryption for the movement of files
- Tracking the movement and status of all files
- Security
- File delivery confirmation
- File Expiration
- Reducing time and expense of supporting multiple file transfer solutions



Secure files in transit and at rest, and assure compliance. Gain complete visibility and control over file transfer activities between partners, customers, users, and systems.



video



data sheets



resource center



quarterly webinar

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WHEN YOU HEAR...

- Automation
- Scripting
- Batching
- Compliance & auditability of entire file movement process
- Notifications of transfer success or failure
- Replacement of shell scripts
- Point and click task deployment



Best-In-Class MFT automation software that simplifies the creation of standardized workflows and makes it easy to ensure reliability, security and compliance.



video



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QUALIFYING QUESTIONS TO ASK

- How do you control & secure the files/data going in and out of your organization?
- When an outside party needs to drop off or pick up sensitive files to you, how do they do that?
- How do you automate file transfers with external vendors/partners you work with?
- How important is the control and security of your data that moves in and out of your organization?

MOVEit Competitors: Globalscape, Axway, Linoma
GoAnywhere