

Invest wisely.

Maximize customer network and shareholder return with Legrand transceivers, powered by Integra.

A trusted US-based optics manufacturer.

- Count on same day shipments and proven reliability with in-house identical coding for 50+ OEM platforms
- Meet TAA and RoHS compliance regulations
- Reduce sparing with patented, recoding technology
- Sleep easy with engineering talent and support readily available to help troubleshoot and provide on-site assistance
- Competitive prices compared to the OEM

Integra Optics

- ✓ \$20M in inventory, ready to ship on-demand – 98% same day shipment
- ✓ .001% failure rates
- ✓ Substantial savings over the OEM
- ✓ 100% interoperable across 50+ OEM platforms
- ✓ In-house robotics system for platform-specific coding and testing of all transceivers
- ✓ Only provider with patented recoding technology with Integra's Smart Coder

VS.

OEM

- ✗ Lead times depend on product availability
- ✗ 2% or greater failure rates
- ✗ 60%–80% higher costs (Search Gartner's "How to avoid the biggest rip-off in networking")
- ✗ Only support own OEM
- ✗ Drop shipped directly from supplier and/or limited batch testing
- ✗ No platform flexibility (only support own OEM)

Integra Optics

- ✓ Transceiver experts
- ✓ 100% interoperable across OEM platforms
- ✓ TAA and RoHS compliant
- ✓ In-house robotics system for platform-specific coding and testing of all transceivers
- ✓ Only use Tier 1 raw materials
- ✓ Only provider with patented recoding technology with Integra's Smart Coder

VS.

Third Party

- ✗ Sell hardware, software, memory
- ✗ Generic MSA coding or uncoded optics (will fail with software upgrade)
- ✗ Not stocked, can purchase (expensive and long lead time)
- ✗ Drop shipped directly from supplier and/or limited batch testing
- ✗ Use Tier 2/3 and refurbished parts
- ✗ May claim recoding devices (buyer beware)

Products

Transceivers

- ➔ Extensive range of industry-standard transceivers
- ➔ Identically coded for over 50+ OEM platforms
- ➔ 33% more reliable than both OEM and third-party generics
- ➔ Next day delivery for available parts
- ➔ SFP/SFP+/SFP28, XFP, QSFP+/QSFP28, CFP, CFP2, CFP4

AOCs & DACs

- ➔ Flexible coding on either end
- ➔ Low power consumption
- ➔ Less heat than standard transceivers
- ➔ Economical advantage
- ➔ Available in one-to-one or breakout

Smart Coder/Smart Coder+

- ➔ Recodes Integra SFP/SFP+/SFP28, XFP, QSFP+/QSFP28, CFP, CFP2 & CFP4 optics
- ➔ Reduce sparing and reconfigure optics in the field
- ➔ Easy to use Smart Coder app with intuitive web-based interface
- ➔ Displays diagnostics, history and configuration
- ➔ Compact, rugged design, powered by your laptop USB

SAMPLE OF SUPPORTED OEM PLATFORMS:

Accedian	Aurora	Cisco	Fujitsu 4100	Juniper	Optelian
Adtran	Avaya/Nortel	Cyan	Fujitsu 7120	KTI	Overture
Adva	Brocade/Foundry	Dasan Networks	Fujitsu 7500	Linksys	Phrontier
Alcatel	BTI	Dell	Fujitsu 9500	Metaswitch	Planet Tech
Alcatel TSS-100	Calix	ECI	Fujitsu CDS	Mikro Tik	Plexxi
Alcatel OMNI	Casa	Ericsson	Fortinet	Motorola	RAD
Aruba	Ciena	Ekinops	HP	MRV	Radware
Arris	Commscope	Enterasys	Huawei	MSA	Tellabs
Arista	Ciena/Nortel	Extreme	IBM	Nokia	Transition
Atrica	Cisco ONS	F5	Infinera	Occam	Zhone
Allied Telesis	Coriant	Fiberblaze	Intel	Omnitron	Zyxel