



Cybersecurity Ventures projects that by 2021, \$1 trillion will be spent globally on cyber protection. Organizations are in dire need of security, which creates incredible growth and earning opportunities for you. That's where **Tech Data Security** and **SonicWall®** come in.

Together, we can connect you to the sales support, pre-sales engineering, and enablement services that you need. It's time for your customers to truly **Fear < Less.**

Dedicated Sales Resources

- SonicWall Specialists committed to your networking security business
- 2 hour SLA on all SonicWall quotes and orders
- SecureFirst Partner Program onboarding and deal registration support
- 24-hour issue resolution

Name: SonicWall Team

Email: SonicWall@techdata.com

Phone: 1-800-237-8931 ext. 71433 opt 1



Managed Service Resources

- One of two SonicWall Security-as-a-Service (SECaaS) Distributors
- Offer an OpEx procurement model with flexible billing on SonicWall's top firewalls
- Optional month-to-month renewal post-commitment period

Name: SonicWall SECaaS Team

Email: SECAAS@techdata.com

Phone: 1-800-237-8931 ext. 71433 opt 1



Pre-Sales Engineering Resources

- Certified SonicWall Security Administrator offering:
 - Partner discovery calls
 - Configuration and sizing recommendations
 - Custom solutions building
- SonicWall University curriculum and certification support

Name: Paul Huff

Title: Sr. Systems Engineer

Email: SESONICWALL@techdata.com

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Logistical and Financial Resources

- Strategic On-Hand Inventory
- Extended Quarter-End Hours
- Credit and Financial Services* including:
 - Extended Terms
 - Assignment of Proceeds
 - Receivables Services

Contact your Tech Data SonicWall team to learn more!

*All services subject to approval by the Tech Data Credit department

